



THE VOICE *of* MISSISSIPPI'S TRUCKING INDUSTRY.

W E L C O M E

HAL MILLER PRESIDENT, MISSISSIPPI TRUCKING ASSOCIATION

In Mississippi, trucking is everybody's business. No other mode of transportation moves our state's economy like trucking. As members of the trucking industry, we all have a stake in its future. To protect that future, you need to be aware of the many outside forces pressuring its viability. The legislative, governing and financial issues that face our industry now are greater than ever. Your company needs a representative voice.

For more than seventy years, the Mississippi Trucking Association has been the voice of the trucking industry in Mississippi. Our focus is clear and centered upon promoting

and protecting your industry before our state and federal lawmakers and regulatory agencies. Our members view their membership in the Mississippi Trucking Association as an investment, and treat it no differently than hiring the best accountant, attorney or investment advisor to help guide their businesses.

The Mississippi Trucking Association provides a wealth of services that are aimed at keeping you better prepared for a changing business environment. We encourage you to review our membership brochure, examine our track record and explore the

many ways MTA can be of service to you. Your financial support to the Mississippi Trucking Association will provide added strength to an organization that is promoting and protecting our industry's viability.

On behalf of the Mississippi Trucking Association's Board of Directors, please accept this brochure as our invitation for your company to become the newest member of the Mississippi Trucking Association. Feel free to visit our website at www.mstrucking.org or call us at 1-800-TRUCK93 (878-2593) if you have any questions.

Hal Miller III



Founded in 1942, the Mississippi Trucking Association is a non-profit corporation operating as a trade association. MTA represents the Mississippi motor carrier industry in the advancement of highway transportation and serves as the "Voice of Trucking" in this state. The Association maintains headquarters two blocks from the State Capitol in Jackson, Mississippi. It conducts activities for the improvement of trucking services to the public and sponsors programs in the public interest for the betterment of the trucking industry.

MTA represents an industry that is the sole transporter of consumer goods and manufactured products to most of the state's communities. Our membership consists of more than 300 member firms that include for-hire and private truck operators and allied industry members (those that equip and service the industry).

LAWS AND REGULATIONS

Few organizations can boast of the legislative success enjoyed by MTA. This was accomplished by a strong and determined membership and by harnessing numerous resources and friends of the industry. Making sure that laws affecting truckers are fair and equitably administered is one of the main functions of MTA. Truckers are represented every day during the legislative session and throughout the year before special committees. The committees listed below handle most trucking legislation and MTA maintains a special relationship with them.

SENATE Highways & Transportation, Finance, Judiciary

HOUSE Transportation, Ways & Means, Judiciary A & B

MTA TRUCK/PAC

Contributions are made only to candidates for the Mississippi Legislature, State Supreme Court and Appellate Court and are limited to:

- Incumbents whose voting records prove they are sensitive to the needs of the trucking industry.
- Candidates who indicate support for business-oriented issues.

CONGRESSIONAL

The MTA staff and other officers make periodic calls on each member of Mississippi's Congressional Delegation. Special trips to Washington, D.C. are made when necessary to inform our delegation of truckers' views on pending legislation.

INDUSTRY LIAISON INCLUDES THESE AGENCIES:

FEDERAL AGENCIES

- Federal Highway Administration
- Federal Motor Carrier Safety Administration
- Environmental Protection Agency
- Occupational Health and Safety Administration

STATE TAX COMMISSION

- International Registration Plan (IRP)
- International Fuel Tax Agreement (IFTA)

MISSISSIPPI DEPARTMENT OF PUBLIC SAFETY

- Traffic Laws and CDL

MISSISSIPPI WORKERS' COMPENSATION COMMISSION

MISSISSIPPI DOT

- Director
- Map Division
- Engineering Division
- Permit Division
- Maintenance Division
- Public Relations Division
- Law Enforcement
- Insurance Registration

MISSISSIPPI INSURANCE COMMISSION

- Cargo Theft



MISSISSIPPI TRUCKING ASSOCIATION EDUCATIONAL & SCHOLARSHIP FOUNDATION



Since the inception of the Mississippi Trucking Association Scholarship Program, over two hundred scholarships have been awarded to deserving Mississippi college students. We are proud to have been in a position to fulfill one of the goals of the Foundation, which has been made possible through the support and contributions of our members.

The MTA Foundation is an IRS approved 501(c)(3) charitable educational Mississippi non-profit corporation that is governed by a nine member Board of Directors. Scholarships are offered through the Mississippi Trucking Association Foundation, the Mike McLarty Endowment, the John Fayard Endowment, the H. Dean Cotten Endowment, the G. Larry Kerr Endowment, the R. Gene Holmes Endowment, and the Vernon G. Sawyer Endowment.

Our Foundation is dedicated to furthering the education of industry employees and their children, as well as educating the public about our great industry. We also sponsor educational and informational activities focused on highway safety and other industry issues.



THE MISSISSIPPI TRUCK, FOOD & FUEL SELF INSURERS FUND



The Mississippi Truck, Food & Fuel Self Insurers Fund (MTFF SIF) is a non-profit corporation, group self insurance program designed to provide workers' compensation for members who have the following exposures: long or short haul trucking, gasoline & butane dealers/distributors, as well as convenience stores with attached food outlets. The concept of the program is to combine members' premiums to pay each other's claims. Money not needed to pay claims or operating expenses is returned to the member in the form of a dividend. To date, the Fund has returned over \$12 million in dividends to its members. Listed below are some of the services and benefits offered to participants:

- Competitive rates & discounts
- Loss Control
- Dividends
- Aggressive claims handling
- Service Company (Underwriting, Accounting)
- Proven Security (since 1991)
- Excess coverage with A-rated carrier

For more information on how to become a member, please contact a fund representative at 1.800.TRUCK93 (878-2593) or visit us online at www.mstrucking.org. Click on workers' comp fund.

S E R V I C E S

WORKERS' COMPENSATION FUND

The MTFF Self Insurers Fund has already saved millions of dollars in worker's compensation insurance for members of MTA. The fund is operated by an administrator and governed by a Board of Directors.

MISSISSIPPI TRUCKING ASSOCIATION FOUNDATION, INC.

A (501) (C) (3) charitable corporation designed to receive contributions, memorial gifts and property. Educational projects related to the trucking industry and scholarships to deserving students who are children of MTA member employees that are enrolled in both trade and scholastic endeavors is the primary objective.

MISSISSIPPI TRUCKING ASSOCIATION INSURANCE AGENCY

A member-owned insurance agency offering Occupational Accident Insurance & Workers' Compensation Insurance to members of the Mississippi Trucking Association.

ENDORSED PRODUCTS AND SERVICES

Mississippi Trucking Association provides real value for our members through an array of products, services and affinity programs. For more information on how you can take advantage of any of these benefits, please call 601-354-0616.

MTA BUILDING

A beautifully constructed facility strategically located near the State Capitol and most state offices. The building is available to members for trucking-related meetings and receptions.

AMERICAN TRUCKING ASSOCIATIONS, INC.

The Mississippi Trucking Association is affiliated with the American Trucking Associations, Inc., which is recognized as the voice of the American Trucking Industry. Numerous program services and ATA staff specialists are available to MTA members.



THE MISSISSIPPI TRUCKING ASSOCIATION PROVIDES REAL VALUE FOR OUR MEMBERS THROUGH AN ARRAY OF SERVICES AND PROGRAMS. CONTACT THE MTA FOR MORE INFORMATION ON HOW YOU CAN TAKE ADVANTAGE OF ANY OF THESE BENEFITS.

ACCOMPLISHMENTS

Although legislative activities are just one important phase of MTA's purpose, many prospective members prefer to judge an organization by its success in that area. Listed below are only a few legislative achievements of MTA in recent years:

- Sales tax exemption for truck tractors and semi trailers used in interstate commerce
- Tort reform
- Protection to motor carriers with respect to owner/operators and their drivers under written or oral lease for job related injuries
- Abolishing Ad Valorem taxes on truck tractors
- Increased state weight limits from 73,280 to 80,000 pounds
- Allowing credits on over payment of fuel taxes
- Abolishing Ad Valorem taxes on semi trailers
- Reducing sales taxes on semi trailers from 6% to 3%
- An exemption for certain pre-approved carriers from having to stop at weight stations - PrePass
- Approval for MDOT to enter into agreements with contiguous states to operate dual ports of entry - two states one stop weight station
- Authorization for the state to offer \$65 trailer tags
- Increased overall length and width of equipment permitted to operate in Mississippi to 53 feet long and 102 inches wide
- Changes in oversize/overweight regulations and permitting allowing for additional nighttime travel and easing of certain height/weight restrictions

Every state trucking association has its own set of anti truck legislators to deal with and MTA is no different. How motor carriers operate today in Mississippi is based, to a great extent, on how effective MTA negated their efforts. Below are a few punitive legislative proposals killed through efforts by MTA:

1. Ton-Mile taxes – ranging from five cents to nine cents per mile, killed in legislature five times
2. Numerous attempts to raise fuel taxes
3. Legislation to levy additional fees and taxes on trucking by local governments

Through the cooperation of a committed membership, the Association's Headquarters is strategically located near the Mississippi State Capitol complex.

MTA HAS GROWN TO A POINT OF PROMINENCE AMONG THE STATE TRADE ORGANIZATIONS. THE MISSISSIPPI TRUCKING ASSOCIATION IS REGARDED AS ONE OF THE FINEST STATE TRUCKING ASSOCIATIONS IN THE COUNTRY. NUMEROUS SERVICES, PUBLICATIONS AND PRODUCTS ARE AVAILABLE THROUGH MEMBERSHIP.



MISSISSIPPI TRUCKING ASSOCIATION SAFETY COUNCIL AND COUNCIL OF MAINTENANCE SUPERVISORS

The operation of a safe and reliable fleet is the obligation of every motor carrier. The Mississippi Trucking Association has two Councils that play an important role in helping member fleets accomplish that.

The Safety Council is in place to help carriers stay current on constantly changing DOT regulations as well as work to help make sure each carrier has an opportunity to have a solid safety program through workshops, monthly meetings, networking and Carrier and Allied member cooperation. It also provides for an excellent opportunity for the enforcement agencies and carriers to work together to insure both parties are well informed to minimize unnecessary conflicts and delays. The Safety Council also manages the annual Truck Driving Championship each year.

The Council of Maintenance Supervisors provides members with the opportunity to bring fleet maintenance professionals together to share in best practices as well as opportunities for Industry Suppliers a venue for providing the carriers with the latest in training and new product development. The Maintenance Council is also active in working with technical training institutes to provide students looking to enter the market with a conduit to connect with member companies. Opportunities for skills competition are in place to encourage the constant improvement of today's technicians.



“Belonging to the Mississippi Trucking Association has been a very rewarding and learning experience. Through my membership, I have met many of my counterparts in the trucking industry. The Mississippi Truck, Food and Fuel program has provided a great cost savings to my company. The college scholarship program has been beneficial to our company’s employees. I am looking forward to many more years in the MTA.” **JERRY CULWELL, CTC, INC., LOUISVILLE, MS**

“Our company has gained a tremendous amount of knowledge on key industry issues by being a member of the Mississippi Trucking Association. I encourage you to join the Mississippi Trucking Association for the benefit of your company and our industry. You will not regret it.” **STEVE MORGAN, MORGAN VAN LINES, INC., BOONEVILLE, MS**

“EverGreen has been a member of MTA for years and it has been extremely instrumental in our success. MTA is very effective in keeping us abreast of the constant federal regulatory changes that face each of us as well as keeping us informed on what is being proposed in the state legislature. The help we have received from the “mock” compliance reviews has been invaluable to us. MTA is a great partner to have on your side.” **PATRICK MCCABE, EVERGREEN INDUSTRIES, INC., LIBERTY, MS**

“The Mississippi Trucking Association has been a great asset to Jowin Express, Inc. throughout the years. With the various changes the trucking industry has seen over the past years, the Mississippi Trucking Association has kept me informed of those changes as well as kept me apprised of possible changes in state laws regarding the trucking industry.” **EDWIN JOHNSON, JOWIN EXPRESS, INC., COLUMBIA, MS**



The mission of the Mississippi Trucking Association, Inc., is to serve and represent the interests of the trucking industry with one united voice; to influence Federal and State governmental actions; to advance the trucking industry’s image, efficiency, competitiveness, and profitability; to provide educational programs and industry research; to promote safety and security on our nation’s highways and among drivers; and to strive for a healthy business environment.

MISSISSIPPI TRUCKING ASSOCIATION STAFF

HAL MILLER
President

MARY JOHN BIEDENHARN
Director of Operations

CORA BETH HARTFIELD
Administrator
MTFF Self-Insurers Fund

STEVEN BOUDREAUX, CDS
Director of Safety and
Membership Development

MARCI TANT
Marketing &
Communications Director

ANNUAL MEMBERSHIP APPLICATION

DATE _____

COMPANY INFORMATION

COMPANY NAME _____

PRIMARY CONTACT _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

COUNTY _____

PHONE _____

FAX _____

EMAIL _____

NUMBER OF POWER UNITS _____

REFERRED FOR MEMBERSHIP BY _____

BILLING INFORMATION (IF DIFFERENT FROM ABOVE)

COMPANY NAME _____

CONTACT NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

COUNTY _____

PHONE _____

FAX _____

EMAIL _____

Application continues on back.

ANNUAL MEMBERSHIP APPLICATION

TYPE OF CARRIER

- AUTO ALLIED INDUSTRY DUMP REFRIGERATED
 TANK HOUSEHOLD GOODS LTL PRIVATE
 OTHER _____

FOR-HIRE OR PRIVATE CARRIER

- \$600** Home office in Mississippi – Four or less trucks
_____ x \$20 per additional truck = \$_____
- \$600** Non-domiciled carriers, terminal located in Mississippi –
Four or less trucks
_____ x \$20 per additional truck = \$_____
- \$600** Non-domiciled carriers, no terminal located in Mississippi

ALLIED INDUSTRY

- \$700** Local, regional, state or national

TOTAL ANNUAL MEMBERSHIP DUES \$ _____

WORKERS' COMPENSATION AND OCC/ACC PROGRAM

- YES**, I am interested.
- NO**, I am not interested.

POLICY EXPIRATION DATE _____

Application is hereby submitted for membership in the Mississippi Trucking Association, Inc.

Please enclose your check with the application and mail to:

Mississippi Trucking Association, Inc.

825 North President Street, Jackson, MS 39202

